

INDIGENOUS ENDEAVORS



CAPABILITIES STATEMENT

Indigenous Endeavors finds opportunities for Indigenous People by helping them identify business, financial, and marketing goals as well as identifying and securing funding to help them meet their objectives.

"Knowledge is not to covet, but to pass on." – Alaskan Elder

PAST PERFORMANCE

- Thirty years researching, developing, and preparing grants for Alaska Native organizations.
- Administration and monitoring 50 federal, state, and private foundation grant programs totaling approximately \$22 million for an Alaska Native non-profit organization.
- Managed grants and contracts and provided technical assistance for four divisions, over 30 management staff, and 16 Native communities.
- Developed 225 reports annually for four years.
- Proven ability to research, compile, and analyze data.
- Collaborated with executive staff, project managers, and finance departments to develop grants, process grant awards and develop sub-recipient grants.
- Successfully reviewed federal government grants on Native issues for six years.

NAICS CODES

561320

541611

UEI: RYH7HBZV2V47

561410

541199

CAGE: 0QDD8

561110

519190

541613

CORE COMPETENCIES

- **GRANT RESEARCH**
- **GRANT MANAGEMENT**
- **FUNDRAISING**
- **COMMUNITY DEVELOPEMENT**
- **MARKETING**
- **MARKET PLANNING**
- **BUSINESS PLANS**
- **RESEARCH & DATA ANALYSIS**
- **EDUCATION & SCHOLARSHIP RESEARCH**

ABOUT THE OWNER



Kim Leming is a member of the Miami Tribe of Oklahoma and holds the following degrees: Master of Legal Studies, Indigenous People Law, University of Oklahoma Master of Social Work, University of Alaska, Anchorage Bachelor of Business Administration in Marketing, University of Alaska, Anchorage Associate of Arts in Business, Austin Community College, Austin, Texas



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